User Profile

Marriott International, Inc.

Pat Murphy is Director of Loss Prevention Services for all Managed North American locations. He spoke with us recently from the Marriott Corporation headquarters in Washington, D.C. GUARD1 PLUS and THE PIPE are used in over 250 Marriott locations.

How was Marriott first started?

J.W. Marriott Senior opened an A&W Root Beer Shop in Washington, DC in 1927. At that time A&W did not sell food and most of the A&W owners went South for the winter. However, he did not want to do that and so he opened his own root beer stand that sold hot food and called it "Hot Shoppe". Then more Hot Shoppes opened and they even started doing airline catering. In 1957 Marriott opened its first hotel and it has now grown to over 2500 hotels worldwide. Bill Marriott Jr. is currently the Chairman and CEO of Marriott International.

How long have you been with Marriott?

I have been with the company for fifteen years. I started as a Director of Loss Prevention for the New Orleans Marriott Hotel. Then I was the Director of Human Resources for a Marriott in Houston, Texas. I then transferred to headquarters in Washington, D.C. as an Internal Investigations Manager, and then I went to my current position, which is Director of Loss Prevention Services.

What are your responsibilities?

I oversee the Architectural and Constructions Department in regards to the safety and security of the design and standards of the hotels. I work with our Operations Department in the development of corporate safety and security standards. I oversee the statistical reporting of our losses so we can track trends of accidents and other losses. This helps us foresee what we need to work on. I also oversee the develop-

ment of our safety and security training programs for our personnel who work in our managed hotels. I am also a member of the Marriott North American Crisis Team.

What are the different Marriott brands?

The Marriott brands are Marriott Hotels and Resorts, Renaissance

Hotels and Resorts, Ritz Carlton Hotels and Resorts, Courtyard by Marriott Hotels, Fairfield Inn, Residence Inn, SpringHill Suites and TownePlace Suites. We have over 2500 hotels worldwide and over 700 managed hotels in North America.

What originated the need for a guard tour system?

We discovered that documentation of patrols was key evidence to prove that patrols had been conducted within areas that incidents may have occurred in. Handwritten or typed logs are sufficient, however, it may be hard to convince a trial jury that the logs had not been falsified.

We were approached by a

TimeKeeping Systems rep-

resentative and I liked the

simplicity and reliability

GUARD1 PLUS provides. We

also liked the fact that the

reports indicate which areas

have been checked and also

not checked - it almost

We call our security officers

Loss Prevention Officers

acts like a supervisor.

What are the officers

looking for as they

do the rounds?

How did you find GUARD1 PLUS?

"What I love about the system is that it is simple. GUARD1 PLUS documents everything accurately and THE PIPE is virtually indestructible."

> Pat Murphy Director, Loss Prevention Services Marriott International

because they do more than security. The rounds are called Safety Patrols and may be conducted inside and outside of the hotel and consist of reporting any suspicious activity, checking doors, lighting, trip hazards, fire hazards, etc.



What is your opinion of the GUARD1 PLUS System?

Well, what I love about the system is that it is simple. Basically, you just touch the button and move on to the next one. It is great for our Select Service and Extended Stay Brands that generally do not have dedicated loss prevention staff and the Safety Patrols are conducted by various departments. The other great thing about GUARD1 PLUS is that it documents everything accurately and can not be altered. The Exception Reports indicate to the managers that everyone is doing their job. THE PIPE is virtually indestructible, which is a great thing. Some of the other tour readers we have used were very delicate and would break easily when dropped.

What is the biggest security issue that Marriott has faced?

The two twin towers of the World Trade Center collapsing onto our World Trade Center Marriott in New York City has to be the biggest. We lost two employees who were conducting life-saving duties in that disaster. One was evacuating guests and the other was helping the fire department with oxygen tanks. To our knowledge, of the 1,200 guests, eight are still unaccounted for. There are many tales of heroics that happened during this tragedy. But, when you think about it, what saved everyone was an effective evacuation process. When you get down to it, if you are not inspecting the evacuation routes properly they may become cluttered with chairs, tables, etc. It is through tours and safety inspections that these areas are kept clear of debris and obstructions.





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